

European Social Fund 2011 – 2014 – Technical Assistance – Social Enterprise Consortia Building Programme

Reference number: 1870-1-Reducing Reoffending-SE-RFP

Deadline date: 23/03/2012

This deadline is for... Expressions of Interest

Contract value: £50,000 - £1,250,000

Location where the contract is to be carried out: United Kingdom

Is this suitable for smaller suppliers? Yes

Is this contract suitable for a voluntary, community and social enterprise organisations? Yes

Name of the buying organisation: Ministry of Justice (MoJ) Procurement - CMT L&SE

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Description of the contract

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The National Offender Management Service (NOMS) was granted status as a national co-financing body (CFO) in January 2009 with a remit to deliver a programme of work across England. The focus of the programme is to enhance participant employability and increase their opportunities to access mainstream provision.

NOMS CFO has secured additional Technical Assistance funding from ESF to develop a number of elements to increase the effectiveness of the Co-financing Programme, which will deliver services to offenders to increase access to mainstream opportunities up to 2014. One of these elements includes a programme of work designed to develop the social enterprise market place to better enable such organisations to participate in the current and future Co-finance programmes.

This procurement opportunity has the expressed aim of enabling consortia building within the social enterprise sector, with a particular focus on SMEs in the market. This opportunity is designed to enable the sector to organise into entities or structures that can, through working with NOMS CFO and others help to deliver policy objectives. This opportunity is therefore designed to test how enterprises and other organisations can work together to create a 'value' or 'supply chain' that can offer offenders the opportunity to gain skills and employment (supported by other multi-pathway interventions). These value or supply chains should also create environmental and social benefit beyond that experienced by the participants themselves and which is offered through a single contract to the Authority or one of its prime providers.

The primary objective is to award grants for the creation of new SE consortia models that will be able to better participate in current and future tendering opportunities. The Authority will also be providing Technical Support to underpin this procurement, with a separate procurement opportunity to be launched during the coming months for defined Technical Support.

Social enterprises (SE's) are companies that trade for a social purpose (reinvesting surplus in social objectives defined in their Memorandum/articles of association). The range of business

sectors in which they operate is diverse and this makes SE's particularly attractive to NOMS CFO in terms of potential skills and employment contexts. The mixture of both training and wider intervention services together with employment opportunities within real trading environments sets the sector apart from voluntary, charity and other 'providers'. There is also often a wider community benefit to the activities delivered by SE's (beyond those experienced by the participants) and this is a factor that this procurement opportunity will seek to focus and build on.

In order to achieve and be able to demonstrate this additional or social value it is unlikely that a single organisation will be able to deliver alone. Potential consortia models will need to demonstrate how multiple partners (or elements of the chain) offer specialist services or capacity or trading environments; each will also need to demonstrate as part of contract compliance, the additional value they are creating within the community or area in which they are/will be operating.

The focus of this procurement is the development of the SE market place and the ability of small and medium sized enterprises to participate in wider CFO and other programmes. Potential consortia models will need to demonstrate how they are supporting this development and incorporating partners from the sector.

Potential consortia models will also need to evidence the strength of the SE offer in their proposal and the number of organisations involved. The lots available are:

England (excluding South West):

Lot 1: 1* x £250,000 This is for proposals that have national coverage

Lot 2: 2* x £150,000 These are for proposals that are at a regional level

Lot 3: 8* x £50,000 These are for 'local' proposals

South West (including Cornwall)

Lot 4: 2* x £100,000

Lot 5: 2* x £50,000

*Number of Grant Agreements to be awarded for the lot.

Documents

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[ESF TA Social Enterprise Consortia Building - High Level Specification \(High Level Spec_FINAL.doc, 877kb\)](#)

Classification of the contract

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98000000 - Other community, social and personal services

80000000 - Education and training services

Additional information

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Contract type: Services - Unspecified

Is this contract a framework agreement or part of one? No

Is this contract related to a programme of funding? Yes : Provision of Services to improve the employment prospects of offenders through NOMS ESF co- financing programme 2011-2014 - Technical Assistance

The contract will be awarded based on... Most economically advantageous tender in terms of: The criteria stated in the contract documents

Estimated length of contract: 24 Months

Who to contact

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[Edit this section](#)

Contact name Simon Ambrose

Address 2nd Floor, 2.15 Clive House, 70 Petty France, London, SW1H 9EX

Telephone 0300 047 5902

Extension number:

Fax

Email simon.ambrose@noms.gsi.gov.uk

[Submit](#)

Web address

How to apply

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The Ministry of Justice will be performing events through its eSourcing Portal. The eSourcing Portal is an online application that allows all potential suppliers to create and submit their responses to any Requests for Information, Requests for Quotes, or Requests for Proposals via the internet rather than in paper form (where they have been invited to respond). The eSourcing Portal will also be used by the Ministry of Justice to run Reverse Auctions.

If you are not registered on the eSourcing Portal please send an email to the relevant buyer as stated in the notice/advert simon.ambrose@noms.gsi.gov.uk stating:

Company Name

Your Name

Contact email

Sourcing Reference Number: 1870-1-Reducing Reoffending-SE-RFP.

The buyer will then contact you with the registration process. If you are already registered on the eSourcing Portal please contact the relevant Buyer expressing your interest in the sourcing event. You will then be notified by email when the sourcing event has been opened.

Transparency: HM Government requires that tender documentation issued by government departments for contracts with a value exceeding £10,000 over the life of the contract are published online (www.businesslink.gov.uk) for the general public. The resulting Agreement

shall also be published. The Ministry of Justice may use its discretion to redact information to protect key commercial interests or on prescribed grounds. Therefore, bidders who wish information not to be published if successful should secure agreement with the Ministry of Justice prior to submission. Only documentation relating to awarded Agreements will be published. Key commercial interests would be trade secrets and commercial interests which would be prejudiced by publication, following the tests in section 43 of the Freedom of Information Act 2000. <http://www.justice.gov.uk/guidance/docs/foi-exemption-s43.pdf> The prescribed grounds for redaction are: (a) national security; (b) personal data; (c) information protected by intellectual property law; (d) information which it is not in the public interest to disclose (following the tests under the Freedom of Information Act 2000) (e) third party confidential information; (f) IT security; or (g) prevention of fraud.

The procurement process will be as follows:

Launch events (to take place on 6th March 2012 (London), 7th March 2012 (Bristol), 13th March 2012 (Birmingham) and 14th March 2012 (Leeds)); Expressions of interest; Stage 1 RFP submission; Stage 1 RFP evaluation; dialogue sessions (un-scored) with the following number of short listed bidders: Lot 1 - up to 3 short listed bidders; Lot 2 - up to 6 short listed bidders; Lot 3 - up to 24 short listed bidders; Lot 4 - up to 6 short listed bidders; Lot 5 - up to 6 short listed bidders; Stage 2 RFP submissions; Stage 2 RFP evaluation; Award and mobilisation.